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TAGS: EIND, EINV, MT

SUBJECT: FOREIGN INVESTMENT CLIMATE AND STATISTICS

REF: STATE 165596

1. AS REQUESTED BY THE REFERENCED TELEGRAM, THE EMBASSY IS TRANSMITTING THE FOLLOWING REVISED STATEMENT ON MALTA'S INVESTMENT CLIMATE AND FOREIGN INVESTMENT STATISTICS.

2. BEGIN NARRATIVE:

A. THE GOVERNMENT OF MALTA IS EXTREMELY INTERESTED IN FOREIGN INVESTMENT, IN ORDER TO EXPAND THE COUNTRY'S INDUSTRIAL BASE AND TO REDUCE UNEMPLOYMENT. A PARA-STATAL ORGANIZATION, THE MALTA DEVELOPMENT CORPORATION, ACTIVELY PROMOTES INVESTMENT OPPORTUNITIES AND ASSISTS IN TECHNICAL ARRANGMENTS FOR PROSPECTIVE FIRMS.

B. IN ADDITION, IT IS THE STATED POLICY OF THE PRESENT MALTESE LABOR GOVERNMENT TO ELIMINATE MALTA'S HISTORIC DEPENDENCE ON INCOME DRIVED FROM THE PRESENCE OF FOREIGN MILITARY FORCES. THE CURRENT AGREEMENT FOR THE RENTAL OF MILITARY FACILITIES TO THE UNITED KINGDOWM EXPIRES IN 1979, BY WHICH TIME THE MALTESE GOVERNMENT HOPES TO FIND ALTERNATE SOURCES FOR THE ANNUAL INPUT OF SOME \$80 MILLION DERIVED UNCLASSIFIED

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FROM THE BRITISH MILITARY PRESENCE. TO ACHIEVE THIS, THE

GOVERNMENT IS EMPHASIZING THE DVELOPMENT OF EXPORT-ORIENTED INDUSTRIES DESIGNED TO TAKE ADVANTAGE OF MALTA'S SKILLED AND RELATIVELY INEXPENSIVE LABOR FORCE, AND THE COUNTRY'S STRATEGIC LOCATION IN THE CENTER OF THE MEDITERRANEAN TRADING AREA.

- C. MALTA'S LABOR GOVERNMENT BELIEVES THAT THERE SHOULD BE GOVERNMENT PARTICIPATION WITH THE PRIVATE SECTOR IN THE PLANNED DEVELOPMENT OF THE MALTESE ECONOMY. AS A RESULT, A SIGNIFICANT PERCENTAGE OF NEW FIRMS ESTABLISHED IN MALTA DURING THE PAST FEW YEARS HAVE BEEN PARA-STATAL IN NATURE. IN ADDITION, THE GOVERNMENT ENCOURAGES JOINT VENTURES WITH FOREIGN INVESTORS THROUGH THE MALTA DEVELOPMENT CORPORATION.
- D. MALTA HAS AN EXTENSIVE INVESTMENT INCENTIVES PROGRAM, BUT INCENTIVES ARE NOT GRANTED AUTOMATICALLY. PRESENT GOVERNMENT POLICY STRESSES THAT NEW COMPANIES SHOULD BE VIABLE ON THEIR OWN MERITS, WITHOUT THE NEED FOR INCENTIVES. NEVERTHESS, INCENTIVES SUCH AS SUBSIDIZED RENTS FOR FACTORIIES, DEPRECIATION ALLOWNACES, AND REDUCED TAXATION ON REINVESTED PROFITS CAN BE OBTAINED THROUGH NEGOTIATIONS. INDUSTRIES GIVEN PRIORITY ARE THOSE WHICH ARE LABOR INTENSIVE AND WHICH INVOLVE A HIGH DEGREE OF ELECTRICAL OR MECHANICAL ENGINEERING. IMPORT-SUBSTITUTE INDUSTRIES ARE ALSO SOUGHT.
- E. THERE IS NO ANTITRUST LEGISLATION IN MALTA. FOREIGN OWNED FIRMS IN MALTA RECEIVE THE SAME TREATMENT AS LOCALLY OWNED FIRMS. THERE ARE NO UNRESOLVED CASES OF EXPROPRIATION AND NO CONVERTIBILITY DIFFICULTIES. NEW COMPANIES ARE ENCOURAGED TO GIVE JOB PREFERENCE TO MEMBERS OF TWO GOVERNMENT-SPONSORED LABOR CORPS. OPIC GUARANTEES ARE PRESENTLY IN EFFECT FOR MALTA, AND NEGOTIATIONS TO CONCLUDE A DOUBLE TAXATION AGREEMENT BETWEEN MALTA AND THE U.S. ARE IN PROGRESS. END NARRATIVE.

3. INVESTMENT STATISTICS:

A. U.S. DIRECT INVESTMENT IN MLATA AT THE END OF 1974 IS AN ESTIMATED \$5.2 MILLION AT NET BOOK VALUE, ALL IN THE UNCLASSIFIED

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MANUFACTURING SECTOR.

B. TOTAL FOREIGN DIRECT INVESTMENT IN MALTA IS AN ESTIMATED \$50 MILLION. ROUGHLY 50 PERCENT IS BRITISH, 20 PERCENT GERMAN, AND 10 PERCENT U.S., WITH THE REMAINDER SCATTERED AMONG VARIOUS COUNTRIES. THIS PATTERN HAS REMAINED RELATIVELY CONSTANT FOR SEVERAL YEARS.

C. STATISTICS ON DIRECT MALTESE INVESTMENT IN THE U.S.	S.
ARE NOT AVAILABLE. SMITH	

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